

Message Text

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PAGE 01 STATE 288190 POSS DUPE
ORIGIN XMB-04

INFO OCT-01 ARA-14 EB-08 ISO-00 COME-00 AID-05 TRSE-00
/032 R

FSE
XMB

DRAFTED BY XMB: L WHITE
APPROVED BY ARA/MEX:E.C.BITTNER
XMB: D PEACOCK
EB/IFD/ODF:TPARKER
-

-----037225 030744Z /14
R 022054Z DEC 77
FM SECSTATE WASHDC
TO AMEMBASSY MEXICO
AMCONSUL CIUDAD JUAREZ

UNCLAS STATE 288190

E.O. 11652: N/A

TAGS: BPRO

SUBJ: PROPOSED EXIMBANK ASSISTANCE IN FINANCING SALE OF
PLYWOOD MANUFACTURING EQUIPMENT TO TRIPLAY PONDEROSA DE
PARRAL, CHIHUAHUA, MEXICO.

1. EXIMBANK CONSIDERING APPLICATION TO PROVIDE BANK
GUARANTEE TO SUPPORT SALE OF ONE VENEER DRYER, TWO VENEER
PATCHES, ONE VENEER STITCHER (ALL PLYWOOD MANUFACTURING
EQUIPMENT), ALL MANUFACTURED BY COE MFG. CO., PAINESVILLE,
OHIO TO TRIPLAY PONDEROSA DE PARRAL, APARTADO POSTAL 165,
HIDALGO DE PARRAL, CHIHUAHUA, MEXICO. THE CONTRACT PRICE
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IS U.S. 541,000 DOLS WITH CASH PAYMENT OF U.S. 180,000 DOLS
FINANCED PORTION U.S. 433,000 DOLS TO BE PAID IN TEN
SEMIANNUAL INSTALLMENTS.

2. THE FIRM IS REPORTED TO BE OWNED BY SR. JUAN DE DIOS
PEREZ, SR. BERNARDO PEREZ, AND SR. ALFREDO PARRA REYES.

3. BANK REFERENCES

- A) BANCO NACIONAL DE MEXICO
- B) BANCO DE COMERCIO DE CHIHUAHUA
- C) BANCO DE COMERCIO

- D) BANCO REGIONAL DEL NORTE
- E) NAFINSA

4. COMMERCIAL REFERENCES

- A) PLANTA INDS. DE PINO
- B) KENWORTH MEXICANA
- C) INDUSTRIAS RESISTOL
- D) INDS. QUIMICAS FORMEX
- E) PROFORMEX
- F) FRUEHAUF DE MEXICO

5. FIRM MAY HAVE BEEN INVOLVED IN LITIGATION WITH NAFINSA.

6. PLEASE TRY TO OBTAIN SIGNED 1976 FINANCIAL STATEMENTS AND MANAGEMENT'S COMMENTS ON SALES AND PROFIT TRENDS FOR 1977.

7. PLEASE COMMENT ON CONDITIONS IN PLYWOOD INDUSTRY.

8. EXIMBANK HAS NOT DEALT WITH THIS CUSTOMER PREVIOUSLY UNCLASSIFIED

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AND ANY INFO PROVIDED WILL BE HELPFUL.

9. APPLICATION IS SUBJECT OF QUERY FROM CONGRESSMAN ON BEHALF OF CONSTITUENT. A PROMPT REPLY WOULD BE APPRECIATED.

PLEASE REPLY SOONEST. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 02-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: L WHITE
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Film Number: D770448-1142
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From: STATE
Handling Restrictions: n/a
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Message ID: 15bad70c-c288-dd11-92da-001cc4696bcc
Office: ORIGIN XMB
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 375484
Secure: OPEN
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